Agenda of IEEE Catalyst: - Refuelling Mid-Career

S No	Time	Theme	Topics	Methodology
1	8:30 to 8:45	Registration	Registration by the Participants to the Front Deck	
2	8:45 to 9:00am	Introduction	 Welcome to the Participants Context Setting for the Program List of the Participants Introducing Coach 	Supriyo Das
3	9:00 to 10:15	Managing Expectations	 Managing customers' expectations – when and how The myth of under-promise and over-delivery Role of expectation management in creating customer satisfaction Being assertive and yet polite Exploring inter-dependencies The role of trust and credibility Shaping decisions by influencing Influencing without authority Negotiation Skills 	Interactive Presentation Case-lets Inter-group discussion on influencing – Role Play by the participants Exercise on Trust
	10:15 to 11:30	Bridging the Generation Gap	 Different generations at the workplace Characteristics of different generations Difference in Ethics, Beliefs & Behaviours Understand their priorities How to connect & bridge the gap across generations Leveraging multi-gen workforce Managing Multi-Geo Teams amid Cultural Differences 	Interactive Presentation Video on managing multi-gen workforce Case-lets Success stories from the industry – Dr Alok DE
				industry – Dr Alok DE

311:45 to 1:00pmStress Management & Work Life Balance• What can be done – destressing yourself • Regulating Emotions, dealing with fear • Active & Passive coping styles • Distress vs Eustress • Discovering destressing hormones • Social support • Work life balance – working style • Ensuring work life balance for your teams • Your approach towards work	Sharing of experience and best practices by the participants Self-Reflection by the participants on causes of their stress – in small groups Participants to pick up 5 actions they will take and create mental bandwidth
4 13:45 to 15:00 Change Management Change Management Mow to be Assertive? Developing Skills to adapt to Change 	Interactive PresentationFramework for managingchangeParticipants to share theirexperienceIdeas on managing change withindustry examplesCase-letsChange Management – ExpertSpeak (Tathagata Verma)

5	15:15 to 16:30	Career Choices	 Different career paths Vertical and horizontal growth The power of width vs depth Identifying your next role Preparing yourself for next role / career Essentials for Successful Career Planning Supporting your team in their career planning 	Interactive Presentation Instrument on their preferred role Examples of drastic horizontal movements Q&A with Participants – Ravkiran & Vasantha Erraguntia Insights and Learnings of overall Program from Subhash – 5 minutes
6	16:30	Wrap up &	Certificate Distribution	Participants share in large group
6	to 16:45	closure	Wrap Up	
	10.45		Photo Ops	